

# Emerging Companies and Venture Capital

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Startup and high-growth technology and life sciences companies, and the venture and strategic investors that invest in them, turn to our global team to advise on a wide range of legal and business matters. With offices in major technology hubs across the United States and around the world, we provide sophisticated counsel to companies at all stages of maturity, from startup to growth stage to public, and to investors from every part of the globe.

Our lawyers offer a full range of services tailored to the formation, growth and success of next-generation technology companies and their investors. We advise companies at every stage, including initial formation and fundraising, equity and debt financings, mergers and acquisitions, development and procurement of intellectual property, product and service licensing and SaaS agreements, reseller, distribution and channel deals, employment and equity compensation arrangements, U.S. and international tax planning and restructurings and reorganizations.

We advise venture capital funds (VC), corporate venture capital (CVC) departments and other strategic investors, and private equity funds in negotiating investments, exits, divestitures and restructurings.

Our combination of legal, business, technology and industry experience enables us to provide clients with comprehensive strategies to meet their goals and position them to maximize value upon exit, whether through acquisition or IPO.

Clients benefit from our strong relationships in the emerging growth company and venture capital communities. Because of our many relationships with investors, we routinely introduce our emerging company clients to VC, CVC, private equity and other investors.

Our group brings the firm's extensive experience in specific

## Capability Lawyers



Thomas J. Knox  
*Northern Virginia*



Laura I. Bushnell  
*Silicon Valley*



Jeremy M. Schropp  
*Northern Virginia*



Daniel R. Kahan  
*Miami*

## Recognition

Top Ranked Venture Capital and Emerging Companies

LEGAL 500 US 2023

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Ranked Tier 1 M&A: Middle Market

LEGAL 500 2022

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Recognized as a leading firm for Emerging Companies and Venture Capital

LEGAL 500 US 2022

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"The team is a well-oiled machine, providing efficient

industries to bear in counseling clients across a range of markets, including life sciences, healthcare technology, cybersecurity, cloud, internet infrastructure, fintech, insurtech, data analytics, autonomous vehicles, artificial intelligence and machine learning, defense and govtech, blockchain, and conventional, clean and alternative energy.

## Cases & Deals

*April 29, 2024*

India's biggest local language technology platform, VerSe Innovation, Acquires New York-based Digital Newsstand Magzter

*November 27, 2023*

King & Spalding advises STV on its Series D investment in Tabby

*October 30, 2023*

King & Spalding advises e& capital VC Holding Limited in Series B round of Traydstream Limited

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## Insights

### THOUGHT LEADERSHIP

*February 1, 2024*

VC Sandbox: Episode 9: Cloud Kitchen platforms and the shift away from traditional F&B methods in the MENA Region - A conversation with Kaykroo Founder Jihad El-Eit

### CLIENT ALERT

*May 30, 2023*

Bye-Bye Big Boys? The SEC Turns its Enforcement Focus to Private Deals

### CLIENT ALERT

*May 26, 2023*

The New Saudi Special Economic Zones

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## Events

### SPEAKING ENGAGEMENT

*February 1, 2024*

Daniel Kahan to Moderate Panel at Florida Venture Capital Conference

### SPEAKING ENGAGEMENT

*December 7, 2023*

Daniel Kahan to Speak at TRANSACT Tech – LATAM

### SPEAKING ENGAGEMENT

*November 2, 2023*

Dora Chan to Speak on SS&C Webinar

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service and advising on the most up-to-date market practices.”

CLIENT QUOTE, LEGAL  
500 US 2022

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Recognized as a leading firm  
for Corporate/M&A

CHAMBERS USA 2022

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Named a “Go-To” law firm  
for leading technology  
companies by ALM

AMERICAN LAWYER  
MEDIA

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Named a finalist for  
Emerging Company Law  
Firm of the Year -Legalweek  
Tech Law Awards 2021  
Law.com

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## News

### RECOGNITION

*April 30, 2024*

Daily Business Review Honors Daniel Kahan and Sarah Primrose With Professional Excellence Awards

### IN THE NEWS

*February 17, 2024*

Kassi Burns discusses regulatory agencies guidance on off-channel communications and how that might impact startups

### IN THE NEWS

*November 21, 2023*

Real estate partner Malek Al Rifai joins the firm's Corporate, Finance and Investments practice group in the Middle East

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