

# Doing Business in Latin America

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King & Spalding helps clients enter new markets, advance inbound and outbound investments and projects, and resolve legal and regulatory challenges throughout Latin America. We navigate our clients through the political, economic, and legal frameworks in each Latin American jurisdiction to help them maximize opportunities for growth. We know the region and cultures, speak the languages, and understand the idiosyncrasies of each country.

Our multidisciplinary team includes more than 70 lawyers around the globe, including in key hubs for Latin American business – Miami, New York, Houston, London, and Washington D.C. Our team members are either dual-qualified to practice in the U.S. and the region, or steeped in the local business community through decades of working there. Our track record combined with our vast network of trusted local counsel and connections give our clients a competitive edge when doing business in Latin America.

We transform our clients' vision into results in Latin America by:

**Helping clients avoid and resolve disputes related to projects and investments in the region.** We assist clients in structuring their investments to achieve their business objectives no matter how complex and challenging the landscape becomes. When a dispute is unavoidable, we play to win, and do win, working closely with clients throughout the dispute cycle so their interests are always top of mind. Our top-ranked International Arbitration Practice built its name in Latin America and has handled more than 100 arbitrations in the region.

**Structuring and executing clients' ground-breaking transactions in the region.** We have closed hundreds of transactions for regionally focused clients, including cutting-edge transportation and social infrastructure, telecommunications, energy, and natural resource projects. Our work encompasses the full spectrum of a project's

## Capability Lawyers



Fradyn Suárez  
*Miami*



Henry Burnett (Harry)  
*Miami*



Lucila Hemmingsen (Luli)  
*New York*



Brandt Leibe  
*Houston*



Stephen J. Orava (Steve)  
*Washington, D.C.*



Scott A. Greer  
*Houston*

## Recognition

Band 1 for International  
Arbitration

CHAMBERS LATIN  
AMERICA 2024, LEGAL 500  
LATIN AMERICA 2024,  
CHAMBERS BRAZIL 2023

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Ranked for Project Finance

CHAMBERS LATIN  
AMERICA 2024

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lifecycle, including structuring, planning, development, financing, construction, and operation. In addition to these projects, our transactional work in the region covers a broad array of corporate matters including, private equity, mergers and acquisitions, joint ventures, as well as corporate reorganizations and out-of-court debt restructurings.

**Guiding clients through complex public-private partnerships.** We have extensive experience working with governments designing PPP frameworks and concessions and identifying and analyzing the risks and rewards associated with these long-term partnerships.

**Navigating complex compliance issues across multiple Latin American jurisdictions.** This includes handling government civil and criminal investigations, internal corporate investigations, white-collar criminal defense, and compliance counseling. In addition, we advise on sensitive trade policy, economic sanctions, customs, cybersecurity, and IP matters in the region.

#### Cases & Deals

*July 19, 2023*

King & Spalding advises Nikola Corporation on its Sale of the Phoenix Hydrogen Hub to Fortescue Future Industries

*July 12, 2023*

King & Spalding advises NextDecade on its \$11.7 billion EPC Agreement with Bechtel, LNG marketing, and all real estate matters (including a 984 acre lease) for the \$18 billion Rio Grande Natural Gas Liquefaction Facility Project

King & Spalding Advises Transmission Developers on First of Kind HVDC Renewable Project in NYC, Named North America Deal of the Year for Power Transmission

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#### Insights

**ARTICLE**

*November 21, 2023*

Key Mining Disputes in Latin America

**ARTICLE**

*July 12, 2023*

Report on LNG in Europe in 2023

**ARTICLE**

*June 2, 2023*

Environmental justice and civil rights in U.S. construction projects

[VIEW ALL](#)

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#### Events

Tier 1 – City Focus: Houston and Miami

LEGAL 500 LATIN AMERICA, 2024

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Recommended Firm

LATIN LAWYER 250, 2023

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“King & Spalding has a long history of specializing in Latin America oil and gas projects and other transactions”

LEGAL 500 LATIN AMERICA, 2023

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“Premier practice boasting a deep bench of talented international arbitration experts”

CHAMBERS LATIN AMERICA, 2023

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“King & Spalding’s international arbitration team is unparalleled in the market”

LEGAL 500 LATIN AMERICA, 2023

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## CONFERENCE

*April 24, 2024*

U.S. Energy Policy and New Opportunities for Argentina  
LNG

## SPEAKING ENGAGEMENT

*July 18, 2022*

Scott Greer to Speak at Reuters US Offshore Wind 2022  
Conference

## SPEAKING ENGAGEMENT

*May 11, 2022*

Gregg Jacobson to Speak at RE+ Southeast Event

## [VIEW ALL](#)

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News

## RECOGNITION

*March 18, 2024*

King & Spalding Advises on IJGlobal's North America Deal  
of the Year for Oil & Gas: LNG

## RECOGNITION

*March 5, 2024*

Latinvex Again Names Fradyn Suárez Among Latin  
America's Top 100 Lawyers

## RECOGNITION

*February 7, 2024*

Law360 Names King & Spalding a Construction Practice  
Group of the Year

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